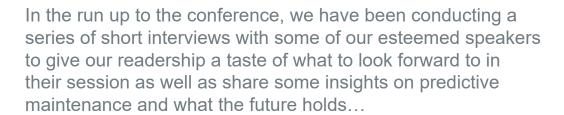


Miami, 11-12 September 2018

The 60 Second interview: Timyor Kalimat, Manager, Aircraft Contracts, Jazz Aviation





As for role with Jazz, I am managing aircraft sourcing, negotiation and transactions, aircraft contractual documents, business development and growth initiatives

2. In your view, what are some of the most exciting opportunities and benefits airlines are yet to unlock with predictive maintenance?

I believe this has been and still an ongoing challenging task for operators, nowadays technology and how technical information is being exchanged between manufacture, service providers and operators evolved tangibly, yet many aspects of available technology has not being utilized specially with data collection and maintenance records. Regulatory issues and current asset valuation principles are examples where opportunities to be explored

3. What has big data analytics and enabling technologies meant for your business and what are your priority areas?

How and what data are recorded and kept. aircraft data and maintenance record are important elements on assets values. Also, such will have an impact on aircraft transactions and its transferability between one operator to another / one country to another. I believe we still have a big room to enhance the means the industry collect and store data. Aircraft transaction currently require allot of effort, money, and time where with the right utilization of available technology can reduced it. This require a collaboration from the industry different players (not only operators)



4. In your opinion, what makes this event a 'must-attend' and what are you looking forward to at the conference?

How data are collected and stored is changing (partially has changed) and I believe it's a positive change and it's important to be part of this change

5. Any game-changers in the fore-seeable future?

I have been involved in a number to industrial initiative addressing certain changes. people don't take change easily plus we are in a highly regulated industry and complex / diverse organizational interests. Currently there are a good number of continuing initiatives surrounding aircraft leasing and I believe some will land soon.



Warka Ghirmai
Senior Conference Producer
T: +44 (0)20 7911 1813
E: warka.ghirmai@
flightglobal.com