

# **Fundamentals of the Polymers Business**

15 – 18 March 2021 Start time: 6AM GMT | 10AM UAE | 2PM SGT

Agenda time zone: SGT

### Module #1:

14:00 – 15:00 Understanding Petrochemicals and Polymers

- What are petrochemicals and where do they come from
- An overview of polymer chemistry explaining what are monomers/polymers, thermosets vs thermoplastics

15:00 – 15:30 Polymer feedstock Part 1

- What are the key polymer feedstocks
- The main routes to making ethylene and propylene

15:30 - 15:45 Break

15:45 – 16:45 Polymer feedstock Part 2

- The other raw materials butadiene, styrene
- The ethylene, propylene and butadiene value chains explained

16:45 - 17:00 Interactive discussion

#### Module #2:

14.00 – 15:00 Polyethylene (PE)

- Brief history and early days of development
- Different types of polyethylene and key applications
- LDPE, LLDPE and HDPE properties, production process, technologies and grades/applications
- Latest developments
- Overview of global and regional demand/supply, major producers
- Key end-use segments
- Major demand drivers
- 15:00 15:15 Break
- 15:15 16:15 Polypropylene (PP)
  - Brief history and early days of development
  - Production process, catalysts, technologies, types of PP, grades/applications
  - Latest product developments
  - Overview of global and regional demand/supply, major producers
  - Key end-use segments
  - Major demand drivers



# **Fundamentals of the Polymers Business**

15 – 18 March 2021 Start time: 6AM GMT | 10AM UAE | 2PM SGT

16:15 - 16:30 Interactive discussion

### 16:30 - 17:00 Plastic processing fundamentals part 1

- The different polymer properties (MFI, etc) and their role in processing
- Introduction to major processing techniques and their applications (injection moulding, extrusion, blow moulding, thermoforming)
- Role of additives
- Substitution and inter polymer competition

#### Module #3:

- 14:00 14:30 Plastic processing fundamentals part 2
- 14:30 15:15 Polyethylene Terephthalate (PET)
  - PET and polyester
  - Early days of development
  - Production process
  - Grades and applications-
  - Overview of global and regional demand/supply, major producers
  - Key end-use segments and demand drivers
  - Recycling and its importance in the PET business

15:15 – 15:30 Break

15:30 – 16:15 Polyvinyl Chloride (PVC)

- Brief history and early days of development
- Production process ethylene and carbide routes to making PVC
- Different grades of PVC and their applications
- Overview of global and regional demand/supply, major producers
- Key end-use segments and demand drivers

16:15 - 17:00 Styrenics

- Brief history and early days of development
- Production process and technologies
- Different grades and their applications
- Overview of global and regional demand/supply, major producers
- Key end-use segments and demand drivers
- Major shifts in the PS business



## **Fundamentals of the Polymers Business**

15 – 18 March 2021 Start time: 6AM GMT | 10AM UAE | 2PM SGT

### Module #4:

- 14:00 15:00 Pricing and markets
  - Key price drivers
  - Cost structure, influence of feedstock costs and margin analysis
  - How pricing is assessed
  - Differences in markets and price mechanisms across Asia, Europe and Americas
  - China and its influence on markets
  - The role of futures markets in China and its influence on the physical market
- 15:00 15:15 Break
- 15:15 16:30 Industry trends and company strategies
  - Key business drivers
  - Major shifts in company strategies
  - Investment trends and changes to trade flows
  - Growth opportunities and challenges
  - Environmental issues
  - The impact of Covid-19 on the polymers market
- 16:30 16:45 Interactive discussion
- 16:45 17:00 Summary and conclusion