12th ASIAN Base Oils & Lubricants Conference

POST EVENT REPORT

Assessing the impact of increased globalisation and diversity on the Asian base oils market

2018 attracted **300 attendees** representing **165 companies** from **30+ countries/regions.**

CONFERENCE OVERVIEW

Here is what attendees had to say about the 12th ICIS Asian Base Oils & Lubricants Conference

"This was a very informative conference with a great platform for business networking."

Product Manager, **Patech Fine Chemicals Co., Ltd.**

"It was a good opportunity for discussing the headlines of the sector and meeting people, friends and colleagues."

Chairman, **Penthol**

"It gave me the opportunity to connect with current and potential suppliers, customers, plant contractors and market analysers."

Operation Manager, **Lubetech Sdn Bhd**

"The most comprehensive meeting of base oil experts in Asia."

Director Business Development, **Chemlube International**

"Great event! Compulsory to visit if you are serious about the Asian oil business."

Sales Director Asia Pacific, **Ergon (Singapore) Pte Ltd**

"The conference gave us a snapshot of the current trends and industry situation, with topics that were timely, relevant and informative."

LOPB Supervisor, **Petron Corporation**

"Very good event to hear latest industry trends and exchange opinions with different attendees. Also a good opportunity for networking."

Marketing Manager, **Lubrizol**

"Excellent opportunity to exchange your market view with various attendants."

Executive Director, **Japan Sun Oil Co.,Ltd.**

"Very informative on the latest lube oil industry developments."

CEO, **Hawk Petroleum Pte Ltd**

3 DAYS packed with content and networking opportunities

300 attendees from 30+ countries/ regions

20 seminar & conference sessions and 2 training courses

21 high level speakers

MORE THAN **6 hours** of networking receptions, lunches and refreshment breaks

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Find out more about ICIS Base Oils & Lubricants Conferences at www.icisevents.com/baseoils

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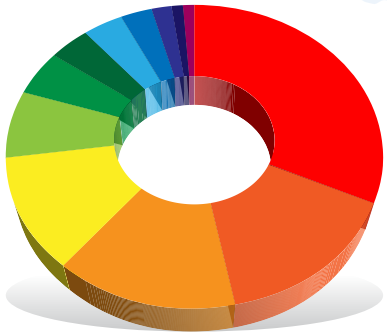
ATTENDEE BREAKDOWN

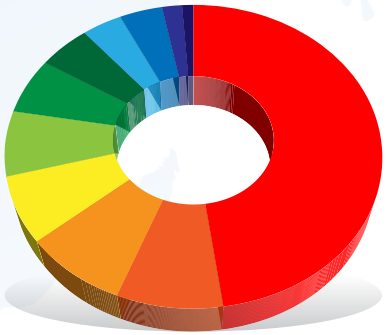
300 ATTENDEES FROM 30+ COUNTRIES/REGIONS

- Australia
- Bahrain
- Bangladesh
- Belarus
- Belgium
- Brazil
- Canada
- China
- Cyprus
- France
- Germany
- India
- Indonesia
- Italy
- Japan
- Malaysia
- Netherlands
- Philippines
- Russia
- Saudi Arabia
- Singapore
- South Korea
- Spain
- Switzerland
- Thailand
- Ukraine
- United Arab Emirates
- United Kingdom
- United States
- Vietnam



JOB LEVEL

- Manager 32%
- Senior Manager 15%
- Director 14%
- Analyst / Specialist / Engineer / Coordinator 12%
- CEO 7%
- Vice President / General Manager 5%
- Associate Manager / Supervisor 4%
- Other 4%
- C-Level Officer / Executive Vice President 3%
- Junior 2%
- Senior Vice President 1%
- Associate Director 1%



SECTOR

- Oil and Gas / Energy / Refinery 48%
- Distribution / Trading - Chemicals / Fertilizers 8%
- Service Provider 8%
- Producer: Chemicals / Fertilizers 7%
- Manufacturing / Converter 7%
- Distribution / Trading – Energy 6%
- Producer: Integrated Petchem 5%
- Producer: Integrated Energy 4%
- Distribution / Trading - Chemicals / Fertilizers / Energy 4%
- Logistics Handling / Transportation / Warehouse 2%
- Association / Government Institution / Regulatory Body 1%

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PARTICIPATING COMPANIES

The 12th ICIS Asian Base Oils & Lubricants conference welcomed 300 attendees from 165 companies

ABB France
ADNOC
ADNOC Distribution
ADNOC Marketing International (S) Pte Ltd
Afton Chemical (Beijing) Co., Ltd.
Afton Chemical Asia Pte Ltd
Al Alvan Trading DMCC
Al Alvan Trading JLT
AP Chemicals
Apar Industries Ltd.
ASCC Pty Ltd
Bahrain Petroleum Company (BAPCO)
BASF
Beijing LRKD PEC Products Co., Ltd
BGN INT DMCC
Brenntag
Brenntag Asia P/L
Calumet Specialty Products
Caspian Chemical FZCO
Charles Champion Consultancy Pte. Ltd
Chemlube International
Chevron
Chevron Oronite LLC
Chevron Oronite Pte Ltd
Chevron Phillips Chemicals Asia Pte Ltd
China Automotive Technology and Research Center
CITIC Metal Co., Ltd
Cleanaway Waste Management
Cockett Marine Oil
Cosmo Oil International Pte Ltd
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CRI/Criterion
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EMG Lubricants Godo Kaisha
Eni SpA
Ergon Oil (Singapore) Pte Ltd
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IHS Markit
Innov Oil Pte Ltd
Institute of Chemical and Engineering Sciences, A*STAR
IPAC
IRPC Public Company Ltd.
ISU Exachem Co., Ltd.
JAKIM
Japan Institute of International Affairs
Japan Sun Oil Co.,Ltd.
JF Hillebrand Singapore Pte Ltd
Jilin Chemical Industries Import & Export Co Ltd.
JV YUKOIL LLC
JVLL LLK-NAFTAN
JXTG Nippon Oil & Energy Corporation
K&H Trading Inc.
Kemaman Bitumen Company
Kent Chemicals Pvt. Ltd.
Kismat Singapore Pte Ltd
Kline & Company
Kluber Lubrication Industries (Shanghai) Co., Ltd.
Krysper Oil International Pte Ltd
Liyuan Technology Pte. Ltd
Londa Energy Group
LUB LINE LLC
Lube Report Asia
Luberef
Lubes'n'Greases/LNG Publishing
Lubetech Sdn Bhd
Lubrizol Corporation
Lubrizol Management (Shanghai) Co., Ltd
Lubrizol Southeast Asia (Pte) Ltd
Mangali Enterprises ltd
Mekong Petrochemical JSC
Mitsubishi Corporation Energy Co Ltd - Japan
Mitsui & Co., Ltd.
Motiva
Motiva Base Oils
My Energy Consulting and Training
Neste (Suisse) SA
NEXOLUB SL
Nynas
Nynas Pte Ltd
OCME
Oily Pte Ltd
Oleon (Asia Pacific) Sdn Bhd
OP3 Design
Orgkhim BCH Management Company, JSC
Patech Fine Chemicals Co., Ltd.
Penthol
PETROBRAS
PetroChina Lubricant Company
Petron Corporation
Petron Singapore Trading Pte Ltd
Petronas
Petronas Base Oils
Petronas Base Oil Malaysia
Petronas Lubricants International
Phuc Thanh Trading & Manufacturing Ltd. Co.
Pinnacle Oil Trading, LLC
Premier 6
PT Pertamina Lubricants
PT Wiraswasta Gemilang Indonesia
PT. Alp Petro Industry
PT. Nusaraya Putramandiri
PTT Public Company Limited
PXL Chemicals
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SBC Petrochemical DMCC
SBC Petrochemical Pte Ltd
SFC Exellence Co., Ltd.
Shamrock Shipping & Trading Ltd
Shandong Yuangen Petrochemical Co., Ltd.
Shima Trading Co., Ltd.
Sinopec Lubricant Co. Ltd
SK Innovation
SK Lubricants
SK Lubricants Americas Inc
S-Oil Corporation
S-Oil Total Lubricants
Standard Asiatic Oil Company Limited
Stolt Tankers Singapore Pte. Ltd.
Stolthaven Singapore Pte Ltd
Sunrise Petroleum Pte Ltd.
Thaioil Public Company Limited
Tide Water Oil Co. (I) Ltd
Top 1 Oil Products Co.
Total Lubrifiants
Trans Ocean Bulk Logistics
Troychem DMCC
Tulstar Products, Inc.
Unigel (UK) Limited
United Grease & Lubricants Co. LLC
United Oil Company Pte Ltd
Valvoline
Vilube Corp.
Vopak Terminals Singapore (Pte) Ltd
Xinxiang Richful Lube Additive Co., Ltd.

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SPEAKERS

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Head of Commercial,
STOLT SINGAPORE

Brad Rinderknecht,
Synthetics Global Marketing Manager,
EXXONMOBIL

Charles Champion,
Consultant,
CHARLES CHAMPION CONSULTANCY PTE.LTD.

David Fang,
Vice-director of New Energy Vehicle (NEV) and Fiscal Policy Research Section,
CHINA AUTOMOTIVE TECHNOLOGY AND RESEARCH CENTER (CATARC)

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CHEVRON ORONITE

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VILUBE

Mike McCabe,
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LUBRIZOL

Milind Phadke,
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KLINE & CO.

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SEMINAR & CONFERENCE PRESENTATIONS

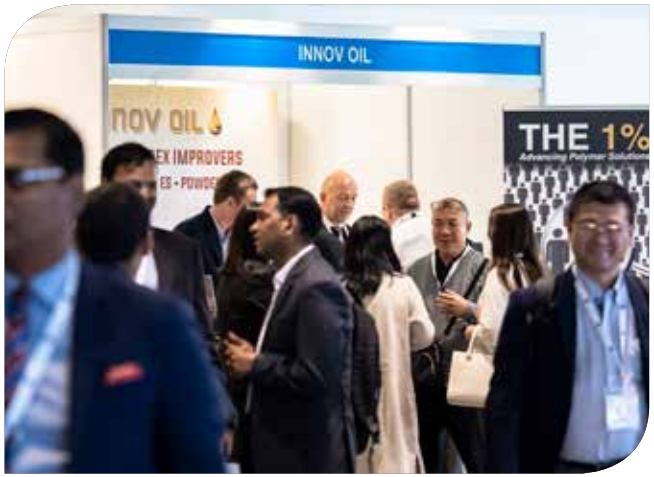
Our expert speakers delivered in-depth, market-focused presentations, enabling delegates to hear the latest market information.

SEMINAR TOPICS

- A perspective on the automotive lubricant markets in South East Asia
- Impact of Indian base oils on the South East Asia market
- Exploring new automotive opportunities in Vietnam
- Panel: The diverse market dynamics of South East Asia

CONFERENCE TOPICS

- Asia base oils: Supply and demand trend analysis
- Reorientation of China's base oils and lubricants markets
- Influence of electric vehicles on lubricants
- Innovating PAO base stocks in Asia
- New regulations on emissions for vessels
- Commercial mobile natural gas market
- Emergence of halal certified lubricants
- Why OEMs are focusing more on genuine oil and fluids
- The need for new lubricant technology as China moves to CN6
- Lubricants landscape in relation to emission regulations and engine design
- Esters for automotive applications
- Innovations in motorcycle engine oils
- New energy vehicle market trends and policy in China



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USA

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www.icisevents.com/uslubricants

15-17 October 2018
UAE

15th MIDDLE EASTERN **Base Oils & Lubricants Conference**

www.icisevents.com/middleeastbaseoils

30 October – 1 November 2018
South Africa

7th AFRICAN **Base Oils & Lubricants Conference**

www.icisevents.com/africanbaseoils

14 - 15 November 2018
Singapore

The **Asian Industrial Lubricants** Conference

www.icisevents.com/asianlubricants

November 28-30, 2018
USA

14th PAN AMERICAN **Base Oils & Lubricants Conference**

www.icisevents.com/panambaseoils

February 2019
UK

23rd WORLD **Base Oils & Lubricants Conference**

www.icisevents.com/worldbaseoils

April 2019
India

7th INDIAN **Base Oils & Lubricants Conference**

www.icisevents.com/indianbaseoils

June 2019
Singapore

13th ASIAN **Base Oils & Lubricants Conference**

www.icisevents.com/asianbaseoils

June 2019
Europe

The 6th ICIS & ELGI **Industrial Lubricants** Conference

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