



23rd WORLD Base Oils & Lubricants Conference



Innovative technologies and industry disruptors:
What do they mean for the lubricants business?

2019 attracted over **600 attendees** from **355 companies** representing **45 countries**

Find out more about ICIS Base Oils & Lubricants Conferences at www.icisevents.com/baseoils

Visit the website to access: Event Calendar | Photo Gallery | Videos | Whitepapers | Post Event Reports

CONFERENCE OVERVIEW



Packed with content
and networking
opportunities



600+ attendees from
45 countries



32 seminar, workshop &
conference sessions



38 high level
speakers



MORE THAN
8 hours
of lunches,
refreshment
breaks and
drinks reception



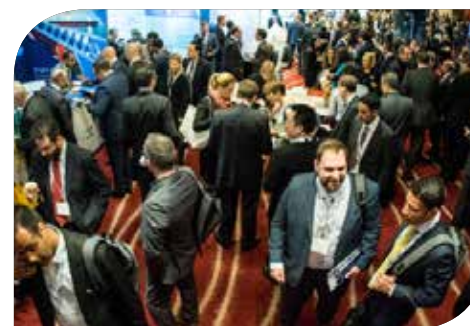
3 seminar sessions



2 training courses



1 conference



ATTENDEE BREAKDOWN

	Australia		Greece		Qatar
	Bahrain		Hungary		Russia
	Belarus		India		Saudi Arabia
	Belgium		Israel		Singapore
	Brazil		Italy		Slovenia
	Canada		Japan		South Africa
	Chile		Jordan		South Korea
	China		Malaysia		Spain
	Croatia		Mexico		Sweden
	Cyprus		Morocco		Switzerland
	Estonia		Netherlands		Syria
	Finland		Nigeria		Turkey
	France		Pakistan		United Arab Emirates
	Germany		Poland		United Kingdom
	Ghana		Portugal		United States

INDUSTRY SECTOR



Oil and Gas / Energy / Refinery.....	42%
Service Provider.....	12%
Producer: Chemicals / Fertilizers.....	10%
Manufacturing / Converter.....	7%
Distribution / Trading - Chemicals / Fertilizers / Energy.....	6%
Distribution / Trading - Energy.....	5%
Producer: Integrated Energy.....	5%
Producer: Integrated Petchem.....	5%
Distribution / Trading - Chemicals / Fertilizers.....	4%
Logistics Handling / Transportation / Warehouse.....	3%
Association / Government Institution / Regulatory Body.....	1%

JOB LEVEL



Manager.....	27%	Other.....	5%
Director.....	18%	C-Level Officer / Executive Vice President.....	3%
Senior Manager.....	14%	Associate Manager / Supervisor.....	3%
CEO.....	11%	Assistant.....	1%
Analyst / Specialist / Engineer / Coordinator.....	9%	Associate Director.....	1%
Vice President / General Manager.....	7%	Senior Vice President.....	1%

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PARTICIPATING COMPANIES

The 23rd ICIS World Base Oils & Lubricants conference welcomed 600+ attendees from 355 companies

ABB Inc.
Abu Dhabi National Oil Co.
Addisol
ADNOC
ADNOC Distribution
Afton Chemical
Agro Oil / Lantmännen
Al Bader Establishment
Aleph Trade
Alkion Terminal Le Havre
Alkion Terminals BV
Alpet Lubricants
AP Chemicals
AP Oil Pte Ltd
Apar Industries Ltd
APEX TECHNOLOGY FZCO
APSCO
Aramco Overseas
Arlanxco
ARLANXEO Deutschland GmbH
Atlantic Global
ATLANTIC GREASE AND LUBRICANTS UAE
Avista Oil
AVISTA OIL AG
A-Z Petroleum Products Ltd
AZELIS ESPAÑA S.A.
Bapco (Bahrain Petroleum Company)
BASF SE
Belgin Oil
Biolanic Sp. z o.o.
Biosynthetic Technologies
Bogdany Petrol Ltd
BP
BP Lubricants (Castrol)
Braid Logistics (UK) Ltd.
BRB International bv
Brenntag China
Caltex Australia Petroleum Pty Ltd
Calumet Specialty Products
CEPSA Comercial Petroleo
CEPSA COMERCIAL PETROLEOS SAU
Chemlube
Chemlube International
Chemlube International LLC
Chevron
Chevron Base Oils
Chevron Corporation
Chevron Lubricants

Chevron Lubricants - Marine
Chevron Oronite
Chevron Oronite SAS
Chevron Phillips Chemical Company LP
Chevron Phillips Chemicals Int. NV
Chevron Phillips Chemicals International N.V.
China-Britain Business Council
COMERCIAL ROSHFRANS SA DE CV
COMERCIAL ROSHFRANS, S.A. DE C.V.
Consultant
Cowax GmbH
Croda
Croda GmbH
Daelim Industrial
Delek Ltd
Delkol
Deutsche Ölwerke Lubmin
Deutsche Ölwerke Lubmin GmbH
Dixie Chemical
Dor Chemicals
DOW Chemical
DYM Resources GmbH
EGEO
EKO SA - Hellenic Petroleum Group
Eleven Recruitment
ELGI
Emerson
Emerson Automation Solutions
Eni
Eni SpA
Eni SpA - Refining & Marketing
Ergon International Inc
Ergon International, Inc.
Esso Deutschland GmbH
Eversheds Sutherland (International) LLP
Evonik Industries AG
Evonik Resource Efficiency GmbH
EW OIL sp. z o.o.
ExxonMobil
ExxonMobil Chemical Company
ExxonMobil Fuels & Lubricants Company

ExxonMobil Petroleum & Chemical BVBA
ExxonMobil Research and Engineering
F consulting
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Feedco USA LLC
Fircosoft
Fluid Solutions
Fluid Solutions AMEA
FORMITEX GROUP
SA DE CV
Four R Marketing, LLC.
FRAGOL AG
FUCHS PETROLUB SE
GADOT Chemical Terminals (1985) Ltd.
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GALP ENERGIA SA
Gazpromneft Lubricants, Ltd
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GEO Specialty Chemicals UK Ltd
GIT
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Gulf Oil Lubricants India Ltd.
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GULF WESTERN OIL
Gunvor SA
H&R International GmbH
Haltermann Carless UK Ltd
HAWK PETROLEUM PTE LTD.
Hilditch Pty Ltd
Himbalt
Himbalt Trade EU
Himbalt Trade OÜ
HollyFrontier Refining & Marketing LLC
Honeywell UOP
Hyundai and Shell Base Oil

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IBERIAN LUBE BASE OILS COMPANY SA
ICIS
ICONIC
Idemitsu Kosan Co.,Ltd.
Idemitsu Lubricants America Corporation
IHS Markit
Ina Maziva Ltd
INAMULLAH & BROTHER
Ineos Oligomers
Infineum
INFINEUM INTERNATIONAL LIMITED
Infineum USA LP
Inkan Holding
Innov Oil Pte Ltd
Inter Terminals
International eChem
Intertek Belgium NV
IPAC
IPAC EU Cooperatie U.A.
Janex S.A.
Jordan Petroleum Refinery
JVLL LLK-NAFTAN
JX Nippon Oil & Energy USA Inc.
JXTG Nippon Oil & Energy Corporation
K&E Petroleum Consulting, LLC
K.D.R. International D.O.O.
KEMAT Polybutenes
Kemipex FZE
Kent Chemicals Pvt. Ltd.
Kline
Kline & Company
Kline Europe SA
Klueber Lubrication Muenchen SE & Co. KG
Krahn Chemie Deutschland GmbH
Kuwait Petroleum Research & Technology
Lanxess Solutions US Inc.
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LNG Publishing
LOTOS OIL Sp. Z o.o.
LPC S.A
LPC S.A.
Lube Magazine

Lube Traders
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Lubricants UK Ltd
LUBRIZOL
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Lubrizol Limited
Lubrizol Transarabian Co Ltd
LUVAL S.A.
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McKinsey & Co.
MDD-Bel
Meguin GmbH Co. KG
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Melco Petroleum SA (Aegean Group)
MemPore Environmental Technologies Inc.
Mena Energy
Merl House
MERSA OIL
Mexicana de Lubricantes SA de CV
MOGOil GmbH
Montee Energy Trading UK Ltd
Morris Lubricants
Motiva
Motiva Enterprise LLC
Motiva Enterprises
Motiva Enterprises LLC
Motor Oil Hellas Corinth Refineries
Multisol
Multisol Limited
Multisol Ltd
Multisol UK
Neil A Burns LLC
Neste
Neste Corporation
Neste oyj
NEXOLUB SL
NISSAN MOTOR Co., LTD.
Noord Natie Terminals
Norecom Limited
Novvi LLC
Nucelis LLC
Nuova Univers Srl
Nuspec
Nynas
Nynas AB
OCME
Oilburg FZC

Oleotecnica S.p.A.
Omni Specialty Packaging
ORHKHIM BCH
Orlen Oil Sp. z o.o.
OXEA GmbH
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Panol Industries RMC FZE
PARAFUID GmbH
PARNAS
Patech Fine Chemicals Co., Ltd.
Penthol
Penthol LLC
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PetroChina Lubricant Company
Petrofer Chemie
Petrol Ofisi A.S.
Petroleo Brasileiro SA - PETROBRAS
Petroleum Specialties FZE
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PETRONAS BASE OILS
Petronas Lubricants International
Petronas Lubricants Italy
Petronas Lubricants Italy SpA
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Pinnacle Oil Trading, LLC
Process Oils Inc.
Process Oils Inc. An Ergon Company
Proxigo
Puma Energy
Pumacrown Ltd
PURAGLOBE
PXL Chemicals
Qatar Shell
Quality Logistic Services
Australia P/L
Raj Petro Specialties Pvt Ltd
RAJAKAMAL INDUSTRIAL PVT LTD
Norecom Limited
Novvi LLC
Nucelis LLC
Nuova Univers Srl
Nuspec
Nynas
Nynas AB
OCME
Oilburg FZC

Repsol
REVNASTRAD A.G.
Rhenus Logistics
Rosneft Trading S.A.
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ROWE Mineralölwerk GmbH
Royal Dutch Shell
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Saudi Arabian Base Oil Company - Luberef
Saudi Aramco
Saudi Aramco Base Oil Company - Luberef
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Saudi Refining
SBA Consulting LLC
SBC Petrochemical DMCC
Schlegel und Partner GmbH
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Shamrock Shipping and Trading Limited
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Shell & Vivo Lubricants
Shell & Vivo Lubricants
Shell Global Solutions (Deutschland) GmbH
Shell Trading
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SI Group UK Ltd
SIDDHARTH GREASE AND LUBES PRIVATE LIMITED
SK Energy Lubricants Co
SK Innovation
SK Lubricants
SK Lubricants Europe B.V.
SK Lubricants Japan
Skyland Group
S-OIL Corporation
SOLVAY
Sonneborn BV
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STANDIC Tank Storage
Standic Tankstorage
Stolthaven Terminals
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Strategic Resources Inc.
Sunder service station ; sunder industrial oil
Sunrise Petroleum
Sunrise Petroleum FZC
Taj Al Mulook General Trading L.L.C
Tatarstan Trade House
Tema Lube Oil Company Limited
The Bahrain Petroleum Company B.S.C (closed)
Third Coast International, Ltd
Total Lubrificants
Total Raffinage France
Trans Ocean Bulk Logistics
Trevor Gauntlett Consulting
Troychem DMCC
Tulstar Products
Tulstar Products, Inc.
UEIL
UKLA
UM ENTERPRISES
Unicorn Petroleum Industries Pvt Ltd
United Color Manufacturing
United Grease & Lubricants Co. LLC
United Grease & Lubricants Co. LLC.
United Kingdom Lubricants Association Ltd
United Lube Oil Company
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Valvoline Europe
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Versalis spa - Eni Group
Vertex Energy
Vertex Energy Inc.
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Zestcor
ZHONG LUN LAW FIRM (LONDON OFFICE)

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SPEAKERS

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and former Chairman, BOI/VGRA
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Automotive Product Manager
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Annie Jarquin
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READY FOR BREXIT

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ACCUITY

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LTD.**

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Sylvie Houry
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Basestocks & Specialties
**EXXONMOBIL PETROLEUM
& CHEMICAL**

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Materials Engineering Department
NISSAN MOTOR CO. LTD

Teri Crosby
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CHEVRON ORONITE

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Naphthenics TechDMS
NYNAS AB

Valentina Serra-Holm
President
UEIL

Vincent Gaudel
Compliance Expert
ACCUITY

Zia Ullah
Partner, Head of Corporate Crime and
Investigations
EVERSHEDS SUTHERLAND

CONFERENCE AND SEMINAR PRESENTATIONS

Our expert speakers delivered 32 in-depth, market-focused sessions, enabling delegates to hear the latest market information. The London conference is also an important forum to explore and discuss the vital issues which will drive the future direction of the base oils and lubricants industry.

PRE-SEMINAR & WORKSHOP TOPICS INCLUDED

- ➔ Current status of sanctions
- ➔ Roundtable session: How lubricants and base oils successfully navigate prevailing sanctions
- ➔ Impact of sanctions in Russia on the oil and gas sector
- ➔ How to comply with international sanctions requirements?
- ➔ Brexit: What is the current status?
- ➔ Trade and customs
- ➔ Regulatory and legal: REACH and compliance
- ➔ Brexit: What does it mean for the base oils and lubricants business?
- ➔ Panel discussion: Preparing for Brexit
- ➔ The Chinese market, from a lubricants perspective
- ➔ How to enter the Chinese market
- ➔ Harnessing the power of alliances
- ➔ Refreshment break and networking
- ➔ Panel discussion: What to learn for and from China

CONFERENCE TOPICS INCLUDED

- ➔ KEYNOTE SESSION State of Address: Big Oil perspective on the energy outlook
- ➔ How is the base oils supply and demand picture influencing current and future commercial strategies?
- ➔ OEM Perspective: How are innovations in base oils affecting future automotive design considerations?
- ➔ The future of Group II in Europe: New capacities and evolving specifications
- ➔ Vehicle fuel efficiency enhancement via impactful collaboration
- ➔ State of the impact on lubricants from EVs
- ➔ Panel: What is the opportunity for the lubricants industry and EVs?
- ➔ Sustainability: What does it mean for base oils and finished lubricants?
- ➔ Panel: Sustainability across the base oils value chain
- ➔ Breakfast Briefing: Innovations in marketing to increase lubricant sales
- ➔ Group III: Drivers for the Group III market
- ➔ Impact of changes in vehicle ownership and user patterns on base oil and lubricant demand
- ➔ Energy demand trends and the impact of future mobility
- ➔ IMO-2020: The collateral impact on base oils and lubricants
- ➔ Insights into India
- ➔ Trends in lower viscosity motor oils
- ➔ Evolving interchange guidelines and tests

NEW IN 2019

GALA RECEPTION

On the evening of 21 February, the conference played host to a gala reception at an iconic London location: Skylon. This was a unique opportunity for conference attendees to network and socialise with colleagues and clients in a relaxed and informal environment.



MEETING PODS

Available throughout the conference, these meeting pods made the networking experience even better by allowing attendees to have a dedicated space for small, private meetings.



BREAKFAST BRIEFING

This new breakfast session enabled delegates to hear insights into how to improve your online strategy for finished lubricants globally.



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HOME

CONFERENCE
OVERVIEW

ATTENDEE
BREAKDOWN

PARTICIPATING
COMPANIES

SPEAKERS

PRESENTATIONS

NEW IN 2019

SPONSORS

CONFERENCE
CALENDAR



7th **INDIAN**
Base Oils & Lubricants
Conference

9-10 April 2019
Mumbai, India



www.icisevents.com/indianbaseoils



13th **ASIAN**
Base Oils & Lubricants
Conference

25-27 June 2019
Singapore, Asia



www.icisevents.com/asianbaseoils



16th **MIDDLE EASTERN**
Base Oils & Lubricants
Conference

15-16 October 2019
Dubai, UAE



www.icisevents.com/middleeastbaseoils



8th **AFRICAN**
Base Oils & Lubricants
Conference

Autumn 2019
South Africa



www.icisevents.com/africanbaseoils



15th **PAN AMERICAN**
Base Oils & Lubricants
Conference

4-6 December 2019
New Jersey USA



www.icisevents.com/panambaseoils



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HOME

CONFERENCE
OVERVIEW

ATTENDEE
BREAKDOWN

PARTICIPATING
COMPANIES

SPEAKERS

PRESENTATIONS

NEW IN 2019

SPONSORS

CONFERENCE
CALENDAR