

# Sponsorship and **Exhibition Opportunities**

Reshaping our railways post-pandemic: Research with an impact

# 6-10 June 2022

International Convention Centre, Birmingham, United Kingdom





A Better, Safer Railway



**UNIVERSITY** OF BIRMINGHAM





# What is WCRR?



The world's largest international congress on railway research



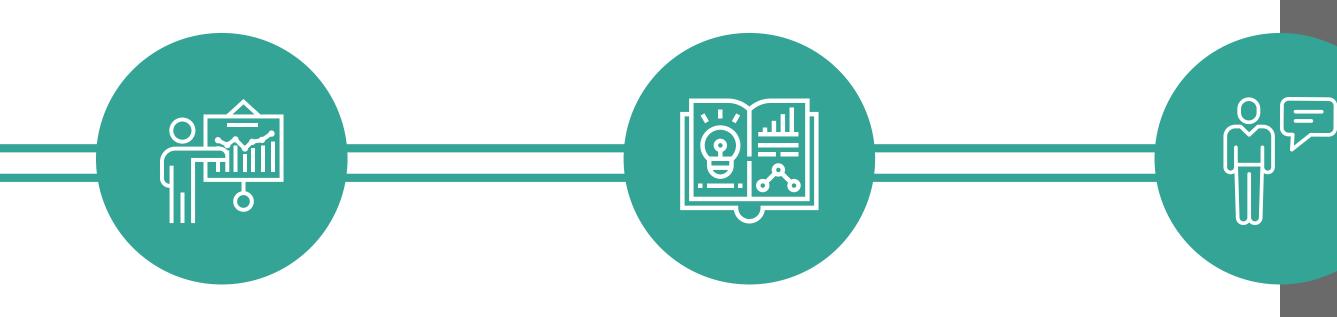
Five days of interactive and engaging activity to inform, inspire and exchange knowledge



A major gathering for the global railway research and innovation community

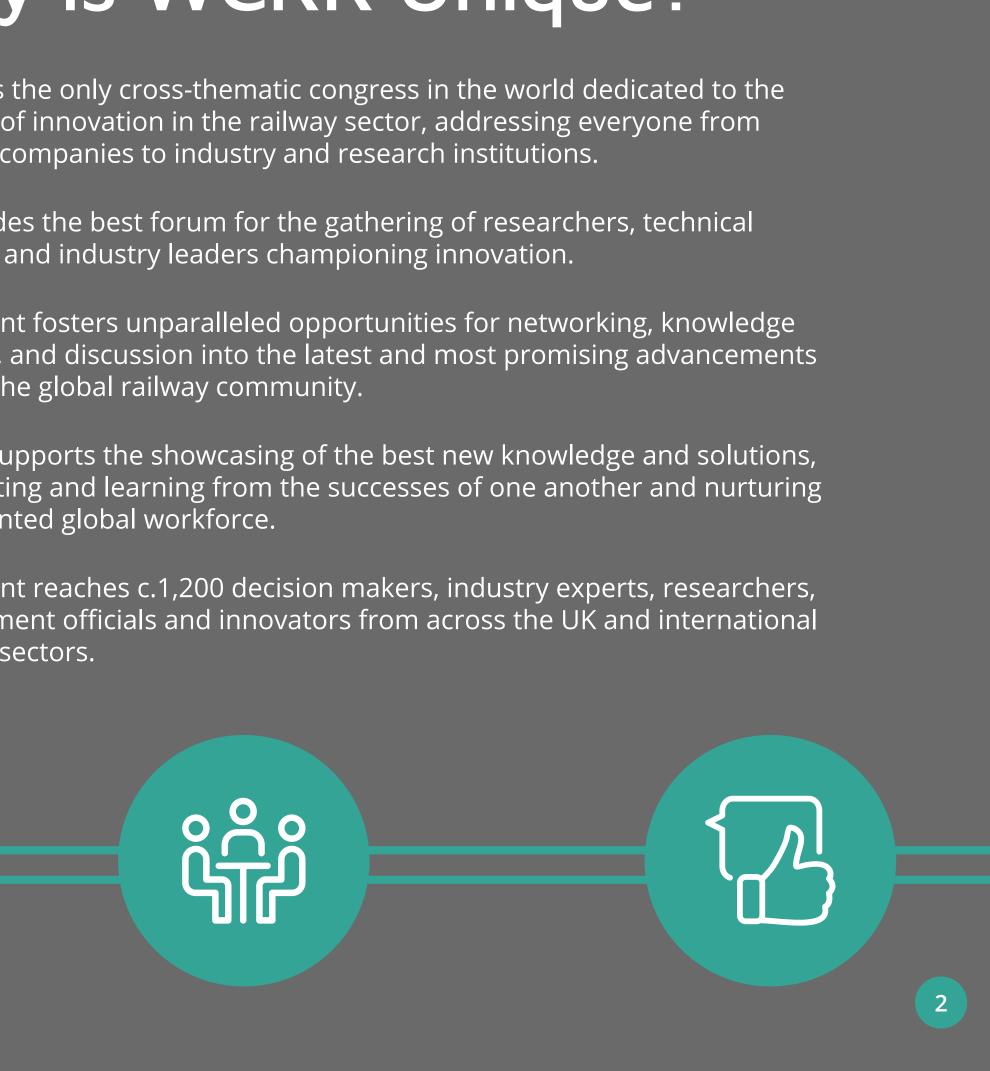


The key railway event for railway professionals from all around the world



# Why is WCRR Unique?

- WCRR is the only cross-thematic congress in the world dedicated to the subject of innovation in the railway sector, addressing everyone from railway companies to industry and research institutions.
- It provides the best forum for the gathering of researchers, technical experts and industry leaders championing innovation.
- The event fosters unparalleled opportunities for networking, knowledge sharing, and discussion into the latest and most promising advancements across the global railway community.
- WCRR supports the showcasing of the best new knowledge and solutions, celebrating and learning from the successes of one another and nurturing the talented global workforce.
- The event reaches c.1,200 decision makers, industry experts, researchers, government officials and innovators from across the UK and international railway sectors.



# More than just an exhibition space

Sponsorship enables a whole host of opportunities to showcase rail-related innovation, increase your brand awareness and build your contact database and profile within the industry.



Engage with c. 1,200 national and international industry professionals



Benefit from first-hand audience insights and feedback



Take advantage of the marketing value and build brand awareness



Cultivate high quality individual and business relationships through networking



Demonstrate and showcase your products, services, research and capabilities



Targeted marketing – engaging one on one with your audience

# 2019 Delegate breakdown



**Participants** 



Papers presented from 28 countries



**Sponsors** 





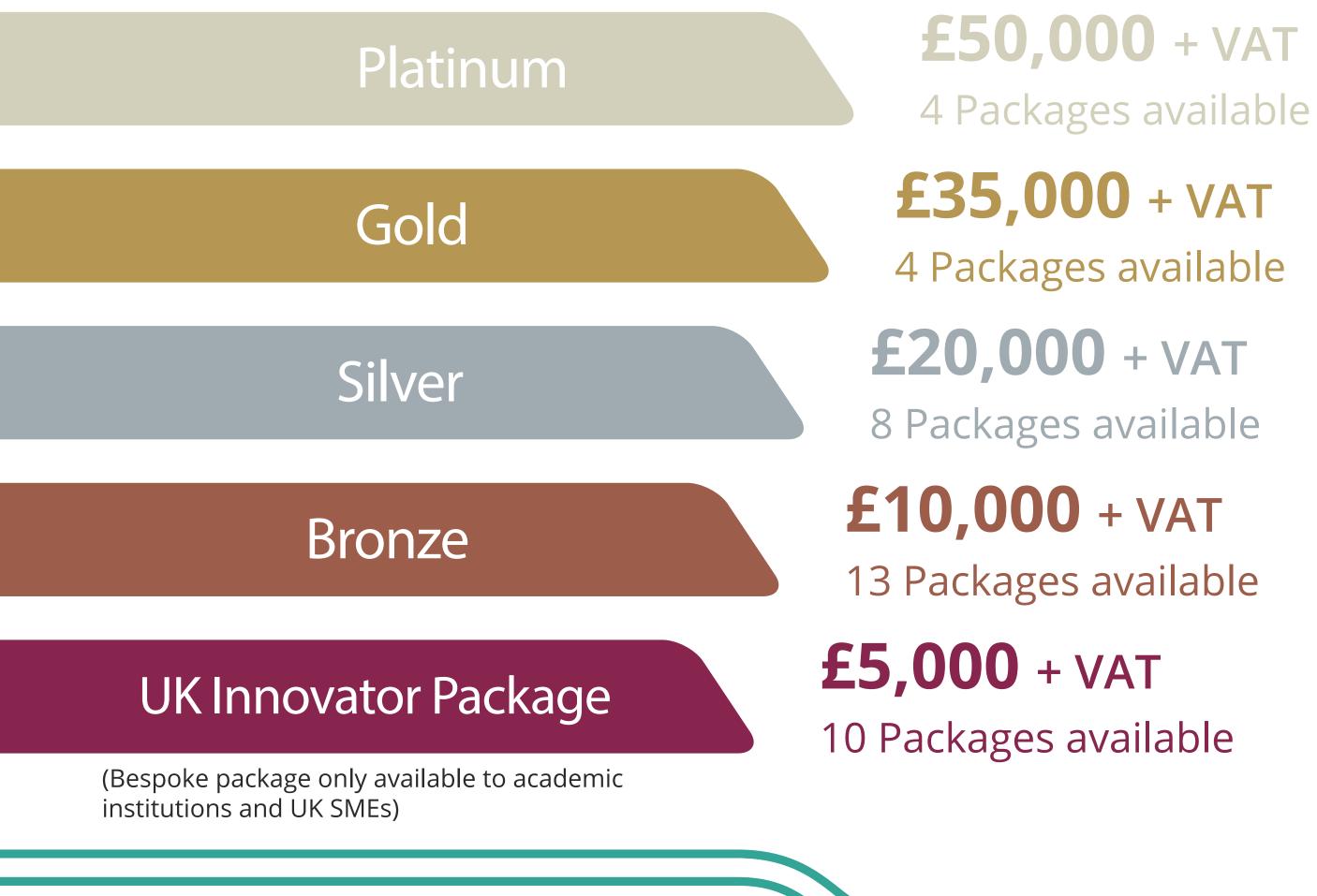


**Technical Visits** 

5

3

# Core sponsorship packages



"As hosts of WCRR 2019 we were delighted to welcome over 126 companies as Congress sponsors. This provided excellent opportunities for delegates to continue networking and meeting with individual business representatives to explore leads and opportunities to build new partnerships."

> Dr Ikuo Watanabe Chair, WCRR 2019 Organising Committee President, RTRI



# Overview of Core sponsorship packages

APP
Banner advert on sponsor page of app
Listing on sponsor page of app with link to sponsor website
1 push notification to all delegates
Inclusion in delegate gamification
BRANDING
Logo on stage backdrop in plenary sessions (provided by sponsor and subject to Organising Committee approval)
Logo on welcome signage in registration area (provided by sponsor and subject to Organising Committee approval)
Inclusion of 1 piece marketing material max size A4 in delegate bag (provided by sponsor and subject to Organising Com
Inclusion of 1 branded gift item in delegate bag (provided by sponsor and subject to Organising Committee approval)
Inclusion of 1 piece of marketing material <b>OR</b> a branded gift in the delegate bag (provided by sponsor and subject to Orga
Logo on relevant exhibition signage and floorplan (provided by sponsor and subject to Organising Committee approval)
DELEGATE BROCHURE
Logo and 200-word description
Listing (logo) in the sponsor section
Advertisement within delegate brochure
DIGITAL
Logo on sponsor page of the event website
Link from event website to sponsor website
Logo on all mailshots from date of signed sponsorship agreement to event date
Logo on post-event mailshot to all delegates
NETWORKING & EXHIBITION
Gala dinner guest places
All day conference access passes
Exhibition stand only passes
Exhibition stand package
Company name, logo and stand number included in the list of exhibitors
SOCIAL MEDIA
Tweet announcing sponsorship from @WCRR2022 account, with sponsor logo and tagging sponsor handle
LinkedIN post announcing sponsorship from WCRR 2022 account with sponsor logo and tagging sponsor handle
Opportunity to send short 30 second video or image to be shared on @WCRR2022 account (subject to committee approv
Tweets from @WCRR2022 account during event (content to be supplied by sponsor and approved by committee in advan
Thank you mention in post event social posts

N.B. when referring to logo positioning tiers, Tier 1 sits above Tier 2, sits above Tier 3, sits above Tier 4. On occasions when a tier is split across multiple lines, logos will be positioned alphabetically within that tier. Organiser logos will always appear above all tiers.

	PLATINUM	GOLD	SILVER	BRONZE	UK INNOVATOR
	✓				
	✓	$\checkmark$	✓	$\checkmark$	√
	$\checkmark$				
	$\checkmark$	✓	✓	$\checkmark$	✓
	Tier 1	Tier 2	Tier 3		
	Tier 1	Tier 2	Tier 3	Tier 4	
ommittee approval)	$\checkmark$	$\checkmark$			
	$\checkmark$	$\checkmark$			
Organising Committee approval)			$\checkmark$	$\checkmark$	
al)	$\checkmark$	$\checkmark$	Floorplan only		
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
	Double page spread	Full page spread	Half page spread		
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓
	$\checkmark$				
	$\checkmark$				
	5	2	1		
	5	4	3	2	1
	2	2	2	2	
	8m x 8m	6m x 6m	5m x 5m	3m x 3m	2m x 2m
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓
	$\checkmark$	$\checkmark$	✓	$\checkmark$	✓
roval)	$\checkmark$				
vance)	4	3	2		
	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	✓



# What is included?

Each Core sponsorship package includes an exhibition stand detailed below. Enhancements, additional furniture etc. and design/build (Platinum space only) will be available to purchase via our exhibition contractor.

Platinum	Gold	Silver
<b>£50,000</b> +	- VAT	<b>£35,000</b> + VAT
4 packages available	4 packages	s available 8 pa
<ul> <li>Space only for you to design your own custom stand</li> <li>Enhanced furniture package</li> <li>1 x Kubus 2 seater sofa</li> <li>1 x Coffee table</li> <li>1 x Literature rack</li> <li>2 x 500w electrical sockets</li> </ul>	A single show read full colour tension Enhanced furniture pa • 1 x 2 Seater sofa • 1 x Coffee table • 1 x Literature rack 2 x 500w electrical soc 4 x Stem arm lights	ed graphicsFull printed fasciaackageUpgraded furnit• 2 x Chairs• 1 x Round table1 x 500w electric
	2 x 500w electrical soc 4 x Stem arm lights	les te

## **£20,000** + VAT

ackages available



#### nell scheme stand

ia and fingerboard iture package

le ical socket

#### Bronze

**£10,000** + VAT

13 packages available

3m x 3m shell scheme stand

Nameboard Basic furniture package

- 2 x Chairs
- 1 x Trestle table with linen
- 1 x 500w electrical socket
- 2 x Spotlights

## **£5,000** + VAT

UK Innovator Package

10 packages available (bespoke package only available to academic institutions and UK SMEs)



#### 2m x 2m shell scheme stand

#### Nameboard

Basic furniture package

- 1 x poseur table
- 2 x bar stools
- 1 x 500w electrical socket
- 2 x Spotlights







# Social event networking packages:



 $\Rightarrow$ 

Welcome Reception **SOLD OUT** Evening Social Gala Dinner



# Social event networking packages

These packages are available as an addition to a Core sponsorship package or as stand alone packages to suit your needs.

Welcome Reception Sponsor SOLD OUT	With a on Mo a grea the st
<b>Evening Social</b> <b>Sponsor</b> £15,000 + VAT (1 exclusive package available)	With a place for de this o
<b>Gala Dinner</b> <b>Sponsor</b> £30,000 + VAT (1 exclusive package available)	With a on We extra Gala I deleg

th an estimated audience of 500 delegates, the Welcome Reception will take place Monday 6 June 2022 (Congress day one). Sponsoring the Welcome Reception offers reat opportunity to introduce your brand to other exhibitors and the delegation at e start of the event.

ch an anticipated audience of 800 delegates, the Evening Social is scheduled to take ce on Tuesday 7 June 2022 (Congress day two). The social will offer the opportunity delegates to network and experience the local culture. Get your brand noticed with s opportunity.

th an anticipated guest list of 1,000 delegates, the Gala Dinner will take place Wednesday 8 June 2022 (Congress day three). The dinner promises to be the travagant highlight of our programme of networking events. Sponsoring the la Dinner offers an incredible opportunity to get your brand in front of the egation during this night to remember.



# Overview of Social event networking packages

APP
Banner advert on networking/social info pages of app
Mention in push notification to all delegates regarding sponsored networking activity
Listing on sponsor page of app with link to sponsor website
Inclusion in delegate gamification
BRANDING
Logo on all marketing materials relating to, and branding of, Gala Dinner
Logo on Gala Dinner seating plans, table numbers and menus
Branding of relevant sponsored area / space – subject to venue restrictions*
Branded gifts / giveaways provided by sponsor to delegates attending social event (subject to Organ
Logo on social event marketing
DELEGATE BROCHURE
Logo in Social Event section of delegate brochure
Advertisement within delegate brochure
Logo and 200-word description in sponsor section
DIGITAL
Logo within Social Events section of event website
Logo on sponsor page of event website
Link from event website to sponsor website
Logo on mailshots and emails regarding sponsored social activity
NETWORKING & EXHIBITION
Tables at the Gala Dinner (each table seats 10)
Two-minute speaking opportunity to welcome delegates to the event
SOCIAL MEDIA
Tweet announcing sponsorship from @WCRR2022 account tagging sponsor handle
Tag in all tweets from @WCRR2022 relating to sponsored networking activity
Mention in WCRR 2022 LinkedIn post announcing social events

N.B. all sponsor venue branding would be incorporated alongside WCRR 2022 and organising committee branding.

#### **SOLD OUT**

	WELCOME RECEPTION	EVENING SOCIAL	GALA DINNER
			$\checkmark$
	Welcome Reception	Evening Social	Gala Dinner
	✓	1	✓
	✓	$\checkmark$	✓
			$\checkmark$
			1
	✓	$\checkmark$	Room
Organising Committee approval)	Welcome Reception	Evening Social	Gala Dinner
	Welcome Reception	Evening Social	Gala Dinner
	Welcome Reception	Evening Social	Gala Dinner
	Half Page	Half Page	Half Page
	✓	$\checkmark$	<i>✓</i>
	Welcome Reception	Evening Social	Gala Dinner
	✓	$\checkmark$	$\checkmark$
	✓	$\checkmark$	$\checkmark$
	Welcome Reception	Evening Social	Gala Dinner
			2
	Welcome Reception	Evening Social	Gala Dinner
	✓	$\checkmark$	✓
	Welcome Reception	Evening Social	Gala Dinner
	$\checkmark$	5	$\checkmark$





# Exhibition hall networking packages:

- Lunch and Refreshment Break
- Barista Bar  $\Rightarrow$
- Meeting Hub



- Digital Poster Gallery
- Wellbeing Hub



# Exhibition hall networking packages

These packages are available as an addition to a Core sponsorship package or as stand alone packages to suit your needs.



### Lunch and Refreshment Break Sponsor

£8,000 + VAT (1 exclusive package available)



# Barista Bar Sponsor

£20,000 + VAT (1 exclusive package available)



# Meeting Hub Sponsor

£4,000 + VAT (2 packages available)



#### **Digital Poster Gallery Sponsor** £5,000 + VAT (1 exclusive package available)

D

# **Wellbeing Hub Sponsor**

£20,000 + VAT (1 package available)

The Congress schedule will include morning and afternoon refreshment breaks as well as a delicious lunch for all delegates. As Lunch and Refreshment Break Sponsor, you will have the opportunity to have your brand in front of all delegates, multiple times across the five days.

This key show feature will take a prime location in the exhibition hall, creating an unmissable opportunity to showcase your company branding, in front of event audience who will be busy networking with purpose.

Our meeting hubs will be dedicated areas for delegates to sit quietly to continue their business conversations. As sponsor, your branding will be in front of delegates in an exclusive environment. Additionally, you will have your own reserved meeting table throughout the entire Congress.

This is an exclusive opportunity to sponsor the Digital Poster Gallery which will display all the academic research posters submitted to the Congress and is bound to be a popular area for delegates throughout the event.

Worldwide, the rail industry is working to improve the physical and mental wellbeing of its staff from fatigue to occupational hygiene whilst promoting healthy cultures. Research is core to this and we want to incorporate wellbeing in the delegate journey as well as explore the role of research in this area. The WCRR 2022 Wellbeing hub will offer delegates the opportunity to take a moment of quiet reflection.





# Overview of Exhibition Hall networking packages

APP
Mention in push notification to all delegates regarding sponsored networking activity
Listing on sponsor page of app with link to sponsor website
Inclusion in delegate gamification
BRANDING
Logo displayed at all catering stations excluding Barista Bar
Branded napkins
Logo on Congress lunch and refreshment menus
Logo on signage directing delegates to catering points
Logo on relevant sponsored zone
Logo on Barista Bar eco-friendly coffee cups, coffee cup sleeves and coasters
DELEGATE BROCHURE
Advertisement within delegate brochure
Logo and 200-word description in sponsor section
Logo and 50-word profile in delegate brochure
DIGITAL
Logo on sponsor page of event website
Link from event website to sponsor website
NETWORKING & EXHIBITION
Exhibition only passes
Mention in tannoy announcement at coffee breaks
Exclusive use of 1x meeting table for the duration of the event
SOCIAL MEDIA
Tweet announcing sponsorship from @WCRR2022 account tagging sponsor handle
Tag in all tweets from @WCRR2022 relating to sponsored networking activity

LUNCH AND REFRESHMENT BREAK	BARISTA BAR	MEETING HUB	DIGITAL POSTER GALLERY	WELLBEIN HUB
Lunch/breaks				
✓	$\checkmark$	✓	$\checkmark$	
✓	$\checkmark$	✓	$\checkmark$	✓
$\checkmark$	✓	1	$\checkmark$	1
	$\checkmark$			
Half Page	Quarter Page	Quarter Page	Quarter Page	Quarter Pag
$\checkmark$				
	$\checkmark$	✓	$\checkmark$	1
✓	√	✓	1	1
✓	✓	✓	✓	<i>✓</i>
2	2	2	2	
		✓		
		✓		
<i>s</i>	<i>s</i>	✓	<i>s</i>	1
				Wellbeing







# Promotional items packages:

- lanyard
- Conference Bag
- Floor Graphics
- Pedal-powered Scalextric
- Plenary Session
  - Promotional Gift

# BIRMINGHAM UK 2022



# Promotional items packages



## Lanyard Sponsor SOLD OUT

Show your support by sponsoring the official WCRR 2022 lanyard. Each attendee's registration pack will include a lanyard which they are expected to wear throughout the event.



## **Conference Bag Sponsor**

£12,000 + VAT (1 exclusive package available) Be the exclusive conference bag sponsor at the event and take advantage of this considerable brand exposure opportunity, reaching c. 1,200 delegates, exhibitors and other sponsors.



#### **Floor Graphics Sponsor** £2,500 + VAT

(3 packages available)

A fantastic opportunity to feature your branding throughout the event. Floor graphics will be placed throughout the venue, to provide directional signage and key messaging. These packages are available as an addition to a Core sponsorship package or as stand alone packages to suit your needs.



## Pedal-powered Scalextric Sponsor

£7,500 + VAT (1 exclusive package available) Increase your brand exposure by engaging delegates in this fun activity, inviting them to race Scalextric trains within the buzz of the exhibition hall.



Take the opportunity to reach the entire delegation by sponsoring one of our key plenary sessions. Grab their attention with your company video shown at the end of your sponsored session, to an engaged audience.



#### **Promotional Item Sponsor** £5,000 + VAT

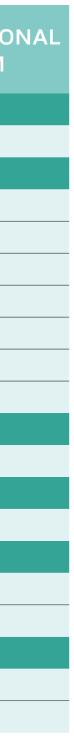
Achieve extensive brand exposure by having your logo on small promotional items, to be included within the conference bag and distributed to all delegates.



# Overview of Promotional items packages

APP
Listing on sponsor page of app with link to sponsor website
BRANDING
Logo on delegate lanyards alongside WCRR 2022, RSSB and University of Birmingham logos
Logo on the front of high-quality conference bag, shoulder-bag style (N.B. WCRR 2022, RSSB and UoB logos will be included)
Inclusion of marketing materials or branded gifts in delegate bags (provided by sponsor and subject to Organising Committe
Logo on all floor graphics
Sponsor branding (where possible) on pedal-powered scalextric or surrounding area within exhibition hall
1-minute video to play at end of plenary session
Full colour logo included on sponsored promotional item
DELEGATE BROCHURE
Logo on sponsors page in delegate brochure
EXHIBITION
Exhibition only access pass
DIGITAL
Logo on sponsor page of event website
Link from event website to sponsor website
SOCIAL MEDIA
Tweet announcing sponsorship from @WCRR2022 account tagging sponsor handle
Mention in social posts regarding plenary sessions

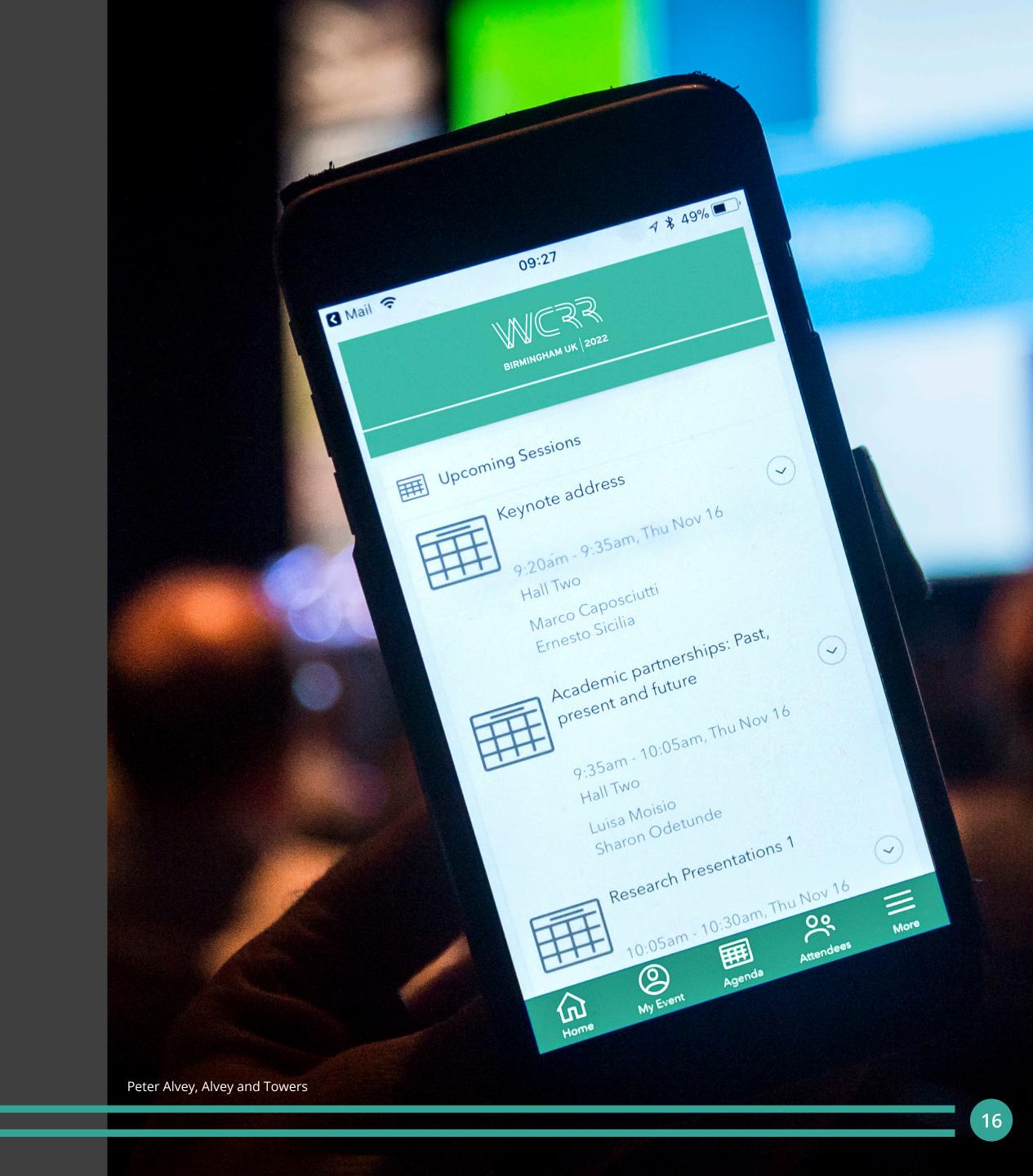
	SOLD OUT					
	LANYARD	CONFERENCE BAG	FLOOR GRAPHICS	PEDAL- POWERED SCALEXTRIX	PLENARY SESSION	PROMOTIO ITEM
	$\checkmark$	✓	$\checkmark$	✓	$\checkmark$	✓
	✓					
ed)	•	<i>√</i>				
nittee approval)		<i>√</i>				
			$\checkmark$			
				✓		
					$\checkmark$	
						✓
	✓	<i>J</i>	<i>s</i>	<i>s</i>	✓	1
				1		
	_					
	<i></i>	<i>J</i>	<u>ر</u>	<i>J</i>	<i></i>	
	✓	✓	$\checkmark$	✓	✓ 	
	✓	<i></i>	✓	<i></i>	✓	
					$\checkmark$	





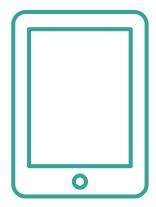


# Digital packages: Event App Tablet e-Bulletin



# Digital packages

These packages are available as an addition to a Core Sponsorship Package or as stand alone packages to suit your needs.



## **Tablet Sponsor**

**Cost in-kind partnership** (1 exclusive package available)

We want WCRR 2022 to be as sustainable as possible and therefore the Congress brochure will be digital only. We are seeking a tablet sponsor to provide each of the c. 1,200 delegates a tablet, which will host the brochure, together with other key Congress information, including your branding as tablet sponsor. The sponsor would be expected to provide the tablets in place of a sponsorship fee.



## e-Bulletin Sponsor

£1,000 + VAT (6 packages available)

We will be releasing bi-monthly e-Bulletins to keep our delegation and contacts informed about the event, including key sponsors, social event news, programme, and speaker updates. Sponsoring one of these e-bulletins is an economical way to obtain brand exposure, before and during the Congress.



## **Event App Sponsor**

£12,000 + VAT (1 exclusive package available)

We live in an increasingly digital age, heightened by the current Covid-19 pandemic. We anticipate that the event app will be downloaded by the vast majority of our c.1,200 delegates, providing them with key event information and providing networking and engagement opportunities. This offers a strong opportunity for brand exposure before, during, and as a legacy after the Congress.

#### The App will go live at least three weeks before the start of the Congress and all delegates will be encouraged to download it in order to:

- View the event agenda, session overviews and floor plan
- Plan their personalised agenda
- Take notes throughout the event
- Look up sponsors and speakers
- Connect with fellow delegates by networking and joining group discussions
- Share moments throughout the Congress
- Provide feedback
- Take part in the challenges



# Overview of Digital packages

#### APP

Listing on sponsor page of app with link to sponsor website

Banner advert on sponsor page of app

Banner advert on all pages of app

Sponsor logo on app navigation and landing page (exact branding opportunity subject to final app

Push notifications

BRANDING

Sponsor branding on tablet

100 words and logo included in sponsored e-bulletin

DELEGATE BROCHURE

Logo on sponsors page in delegate brochure

200-word description

DIGITAL

Logo on sponsor page of event website

Link from event website to sponsor website

SOCIAL MEDIA

Tweet announcing sponsorship from @WCRR2022 account tagging sponsor handle

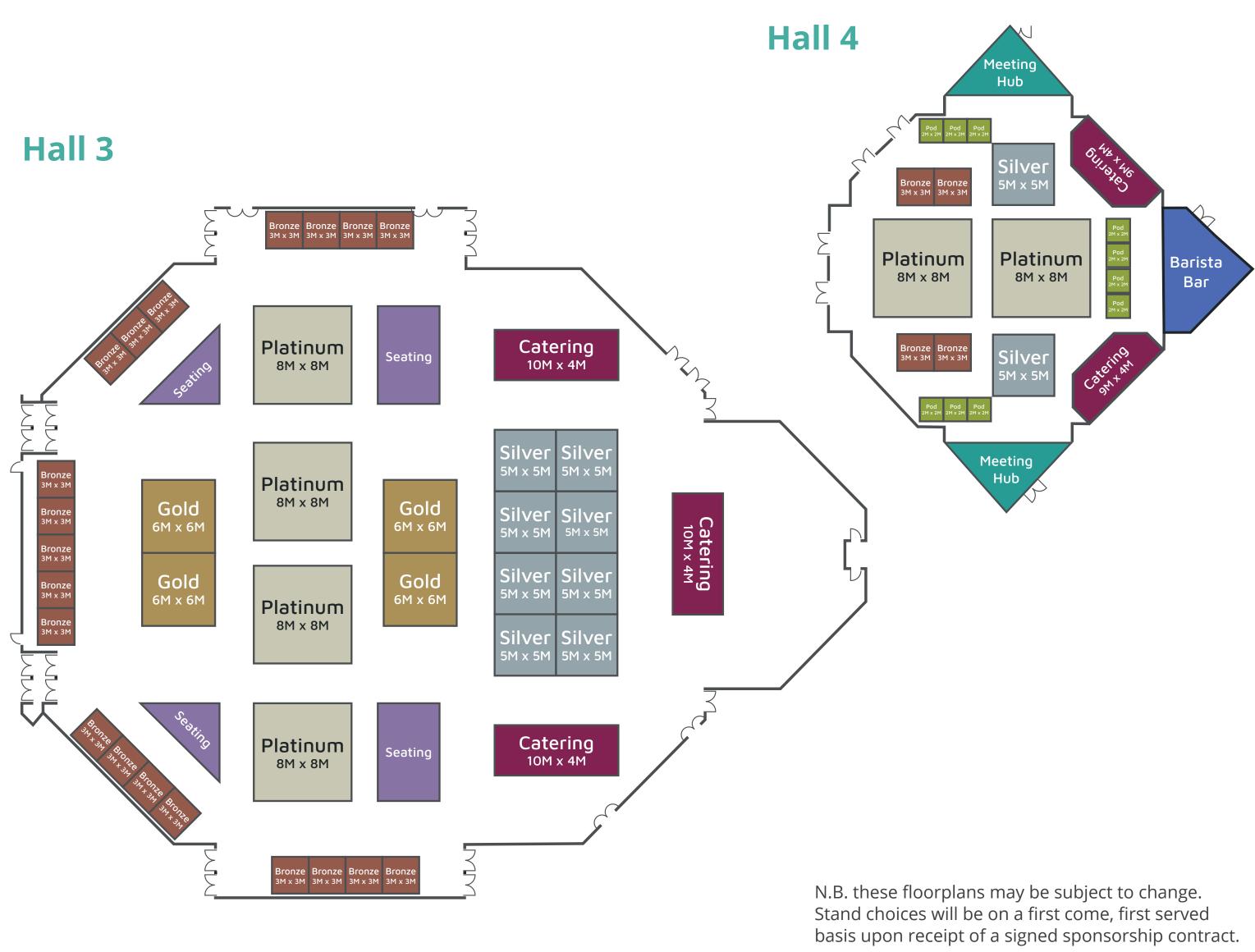
	EVENT APP	TABLET SPONSOR	E-BULLETIN
	$\checkmark$	$\checkmark$	
	<i>✓</i>	✓	
	<i>✓</i>		
p specification)	$\checkmark$		
	Daily		
		$\checkmark$	
			$\checkmark$
	$\checkmark$	$\checkmark$	
	$\checkmark$	✓	
	$\checkmark$	$\checkmark$	
	<i>✓</i>	✓	
	$\checkmark$	✓	



# **Exhibition halls** floor plans

The exhibition hall will located in Hall 3 on level 4, and Hall 4, on level 5 of the ICC, Birmingham. The main plenary room is located in **Hall 1** and is in close proximity to the exhibition halls. Hall 3 is 3050m<sup>2</sup> in size and Hall 4 is 806m<sup>2</sup> providing plenty of space for both delegates to navigate and sponsors to exhibit.

We have designed the floor plan in conjunction with the venue, and have included numerous seating, and catering points to encourage a good footfall through the exhibition hall.





# The ICC Birmingham

#### Broad Street Birmingham B1 2EA United Kingdom



#### theicc.co.uk



### Travelling to the ICC

Located in the heart of the UK, **The International Convention Centre** (the ICC) is one of Europe's premier conference and meeting venues, offering an extensive range of first-class facilities and an unrivalled expertise to bring WCRR 2022 to life.



#### Train

There are three train stations to choose from, all in the city centre, and all just a short walk from the ICC. Walking distances from the main railway stations to the Congress venue as follows:

Grand Central, Birmingham (Birmingham New Street) – 13 minutes walk

Birmingham Snow Hill – 15 minutes walk

Birmingham Moor Street – 20 minutes walk



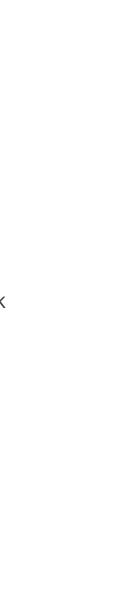
#### Car

If you are driving to the ICC, you will have no problems finding us as Birmingham is at the heart of the UK's motorway networks, close to the M6, M5 and M42. And when you get here, you will find parking's a walk in the park thanks to the thousands of parking spaces near to the venue. The closest parking spaces are at our sister venue **Utilita Arena Birmingham (King Edward's Road, B1 2AA)**. Mobile payments can be made upon arrival at the Arena car park via **www.parkjockey.com/pay**, quoting location code 5020.



#### Air

Birmingham Airport is the only UK airport with a train station (Birmingham International) connected to the terminal. This means it takes just a tenminute train ride to get into Grand Central, Birmingham (Birmingham New Street) from the airport via train. If you would prefer to take a taxi from the airport to the venue, you will find a taxi rank directly outside the airport.



20



# Contact the Sponsorship Team

The WCRR 2022 Sponsorship Team is available to answer any questions you may have.



#### Terms and Conditions

- 1. All package inclusions are subject to receipt of a signed contract. We will provide you with production deadlines at time of booking.
- 2. Package details are subject to change due to world events such as the Covid-19 pandemic.
- **3.** All prices are exclusive of VAT at 20%.
- 4. All marketing materials and branded gifts or giveaways are subject to WCRR 2022 Organising Committee approval.
- 5. Any speaking opportunities at the conference are subject to WCRR 2022 Organising Committee approval.
- **6.** By registering your interest you are agreeing to your data being collected and used on behalf of the RSSB and the University of Birmingham to contact you about WCRR 2022. We will never disclose your information to third-parties. You can contact us to change your preferences or request we remove your details at any time. By registering your interest you confirm you have read and understood this statement.
- **7.** Full terms and conditions will be provided at point of contracting.



www.wcrr2022.co.uk

# Enhancing your package

# Looking to do something a bit different?

If you would like to enhance your sponsorship package or arrange something bespoke, please get in touch and we will be happy to discuss options.



