



Department for
Business & Trade

DBT Education Quarterly Update - November 2023

Education sector colleagues,

Welcome to the autumn edition of our Newsletter. It certainly has been a year of intense activity, overseas and in the UK, culminating this week in activities in the margins of the British Council's Going Global conference in Edinburgh.

[BETT Asia](#) in Thailand was as impactful as ever, where we were joined by thirteen excellent UK providers on our stand and colleagues from around the region who engaged with potential buyers, schools' groups and regional ministries. This, together with other activities in the period formed the basis of our ASEAN Education is Great campaign, aimed at promoting UK excellence, across the board, to key stakeholders in the region. More on that in the Geographic section, but, needless to say, the campaign got off to a great start, and we want to keep that momentum.

Next up on the BETT series is of course their global edition, BETT UK, in London, 26-28 January 2024 (it's been brought forward from the previous years' March dates), where we will have a prominent position, alongside other national pavilions and global providers. We were one of the most visited stands last March, with almost four hundred meetings (some of which we have since taken to Export Win status) and we want to duplicate that buzz, profile, and successful outcomes. Our bespoke website will go live soon to promote our offer, which includes a pod on our pavilion, and prescheduled meetings with DBT education officials from around the world. Our FDI colleagues will also be in attendance. We seek innovative providers of EdTech solutions to collocate on our pavilion, and you can express your interest in joining us [here](#), by 24 November. If you require further background on the benefits of attending this excellent show, please do drop a line to my colleague [Mike Qureshi](#), DBT International Education Team.

Over the last two months, Sir Steve has been incredibly busy, leading delegations to India, Southeast Asia and Nigeria. He has also undertaken meetings in the UK, including with the ASEAN Secretary General in London, a key interlocutor in our education campaign, and for our wider UK-ASEAN Dialogue Partnership activities. You can read more on these engagements in the Geographic sections, but it's worth highlighting here, that his role as a figurehead of UK education excellence, and the International Education Strategy, at a senior government level, has been crucial in opening doors, and in developing relationships with international ministers and key stakeholders.

Earlier this month we hosted another series of well attended education sessions under our annual *International Trade Week*, which offered sessions such as 'Technical and Vocational Skills as a Growth Engine', and 'Pitching in International Markets'. There was also an interesting session on making use of the Free Trade Agreements, and you can access the recordings via the link [here](#).

Readers may have seen that the Secretary of State for Business and Trade, Kemi Badenoch, signed a Memoranda of Understanding on trade and economic cooperation

with Florida recently. The UK now has seven state-level MoUs - with the states of Indiana, North Carolina, South Carolina, Oklahoma, Utah, Washington and Florida. Our goal is to drive increased bilateral trade with these US states – using the frameworks MoUs create to promote UK business, explore investment opportunities, and identify and address trade barriers. My team, in cooperation with DBT's Bilateral Trade Relations Team, are keen to promote major sector opportunities in these states, and that includes a prime procurement opportunity for e-learning solutions in North Carolina [here](#). Please do explore this, and keep in touch with Mike Qureshi on any progress, or other ventures in the US that you may have in mind. Each of our MoUs so far has included government procurement as an agreed area of bilateral cooperation and we are keen to explore potential opportunities across the states with you if you are interested.

Colleagues at the British Council have alerted us on their Alumni UK initiative, a global network for people from around the world who have studied in or with the UK as an overseas student, including alumni of transnational or online education courses. UK Higher Education Institutions can also benefit from membership, and you can read more about how to get involved [here](#).

I was pleased to join a Skills meeting with a Libyan delegation including Professor Mokhtar Jwaini, Chief Advisor to the Libyan Ministry, organised by the DBT Africa team (including Tamir Ismail and Adil Mezouaghi) and chaired by Deputy Director Tony Sims. Jonathan Ledger, our Skills and Chartered Specialist, together with Jane Rexworthy of the UK Skills Partnership, were able to share their expertise on TVET frameworks, with a view to building future partnerships with Further Education providers.

Readers will be aware that we also prioritise work on overcoming key market access barriers, and I'm pleased to offer a few examples of successful outcomes. The updated Overseas Professional Qualification Recognition Catalogues in Beijing & Shanghai includes the Royal Society of Chemistry, the Institute of Engineering & Technology, the Association of Chartered Certified Accountants, and many others, for the first time. The recognition of these qualifications means that members of the relevant professional bodies can be employed in Beijing & Shanghai with their UK professional status and qualifications recognised as equivalent to qualifications earned in China. I was thrilled to hear that the UK-Spain Higher Education Access Agreement was signed in the summer. The agreement facilitates access to university for our respective students through the mutual and direct recognition of qualifications, which allow access to undergraduate courses at universities (and in some cases other higher education studies) in the UK and Spain. In Nigeria, following an eighteen-month campaign, involving DBT, the Department for Education, the British Council and UUKi, led by Sir Steve, the National Universities Commission (NUC) in Nigeria published their Higher Education transnational education (TNE) guidelines, which will provide a solid framework for partnerships, and assurances to UK universities keen on entering the market. They were subsequently formally launched this week during Going Global, which is proving to be an excellent platform to continue our government-level engagements, from around the world.

I'm proud to say that our international education network, has facilitated two hundred and seventy-five export wins in this Financial Year, both large and small, with a total value of £820million. Examples of just a few projects include: five from Brazil and Mexico amounting to £800,000 following DBT-led delegations to BETT UK; De Montfort University have set up a [campus in Cambodia](#) and the launch was attended by Education Minister Hang Chuon and HMA Dominic Williams. In Indonesia, King's College London signed a Memorandum of Agreement with the [Special Economic Zone](#). The Governor of East Java witnessed the event, which marked an excellent milestone on their path to deliver the first master's programme in September 2024. DBT, including Sir Steve, have worked closely

with the British Council, on helping to create a favourable environment for investment in the zone, and wider Indonesia for TNE partnerships. Following their presence on our pavilion at BETT Asia 2022, PictureNews have an agreement with the Association of Science Technology and Innovation in Malaysia, on teaching English Language using digital content. In Nigeria, the National Universities Commission recently granted permission for the [London Academy Business School](#) (LABS) in partnership with the University of Sunderland, to operate in the country. Whitgift, a leading independent boys' school, announced a [partnership with Symbquest Education and Suchitra Academy](#) as part of a new multi-school deal in India. In Kazakstan, Heriot-Watt University have [launched dual/joint degrees](#) with the Zhubanov Aktobe Regional University, and, in September, the Royal Grammar School of Guildford opened in Muscat.

Our four Specialists have been busy with overseas engagements, with Thea Wiltshire (EdTech, independent schools and SEND) at GESS Dubai, Jonathan Ledger with a skills mission in China, Mark Henebury (Teacher Training and English Language Training) undertaking Teacher Training meetings in Malaysia, and Dr Suzanna Tomassi (Higher Education TNE) accompanying Higher Education delegations in India, Kazakhstan and Nigeria.

A warm welcome to our Africa and Europe lead, [Richard Grubb](#), who comes to us with great experience, having worked with the Association of Commonwealth Universities, and Universities UK International. **I attended a DBT summit in South Africa, and we're keen to encourage more companies to consider exporting to both sub-Saharan and North Africa, with a view to developing a database of UK providers with a strong interest in the region. Please do drop a line to Richard, and our in-region Africa lead, [Tamir Ismail](#), on any projects you are considering.**

Sarah Chidgey
Head of International Education

List of Advice Websites & Resources

- [DBT International Education Team Organogram](#)
 - [Export Support Team](#)
 - [The UK's Trade Agreements](#)
 - [The Turing Scheme](#)
 - [Universities UK](#)
 - [Independent HE](#)
 - [English UK](#)
 - [UK Skills Partnership \(UKSP\)](#)
 - [UK ENIC, national agency for qualifications & skills](#)
 - [UK ASEAN Business Council](#)
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Sector News & Forthcoming Events

Asia Pacific

Recent & Forthcoming Events

The region hosted a plethora of engagements under the *ASEAN Education is Great Campaign*, including an EdTech showcase in Cambodia, followed by BETT Asia in Thailand, a Higher Education transnational education mission programme in Thailand and Viet Nam, with an additional programme the following week in Cambodia, and a schools' focussed event with FOBISIA Annual Leadership Conference and Teacher Training engagement in Malaysia.

At [BETT Asia](#), where we hosted thirteen UK providers on our stand-out UK pavilion, we welcomed buyers and distributors from Southeast and South Asia. It was also a record year for hosting ministers from around the region, who were also speakers at the adjoining summit, including from the hosts Thailand, Malaysia (who will host the event in 2024) and Cambodia, and we were able to have meetings with them in the margins to progress our Government-level plans to explore national areas of need, and where the UK can offer solutions. HMA Mark Gooding was heavily involved, including as a keynote to launch the event. A major bonus for us was the opportunity to host on our pavilion a group of regional buyers who took the time to discuss areas of need with the UK providers on and off our stand.

The HE mission to the three countries, in partnership with the British Council, offered a packed and varied programme, including "speed dating", presentations on capacity needs in each city, meetings with ministries and, in Viet Nam, The People's Committees for Da Nang, Hanoi and Hai Phong, and we are pleased to share the presentation on [Viet Nam Higher Education Development strategy and cooperation priorities](#). During that week, QAA signed a partnership agreement with the Vietnam Education Quality Management Agency (VQA), the government agency responsible for reviews, at institutional or programme level of education institutions and post-secondary quality assurance agencies. In Viet Nam it was particularly important to enhance our wider UK profile across the country, in the year celebrating fifty years of UK-Viet Nam Diplomatic relations. Our presence attracted a lot of media interest, including an extensive interview with Sir Steve, who joined us for the final leg, for Viet Nam TV 1.

As with all of our global activities, we're now working with UK providers who were with us, to take forward the strong leads facilitated to Export Wins.

This week marks a reciprocal visit of Viet Nam universities, led by Vice Minister Hoang Minh Son, to Going Global. We have taken the opportunity to create a side-programme for the delegation, and it will be an opportunity to catch up with some of the institutions we engaged with last month. In addition to Viet Nam, we also look forward to greeting visitors from Indonesia, Malaysia, Myanmar, Taiwan, Singapore and the ASEAN Secretariat.

Jonathan Ledger presented on UK technical and vocational skills methodologies to members of the Philippines Second Congressional Commission on Education ([EDCOM 2](#)), a National Senate Commission tasked to undertake a comprehensive national assessment and evaluation of the performance of the Philippine education sector.

The FOBISIA Annual Leadership Conference attracted hundreds of delegates and provided an opportunity for senior leaders from their member schools to share best practice and engage with leading educational thinkers from the UK and other countries. As an extension to that week, our DBT English Language Training and Teacher Training Specialist Mark Henebury was in Kuala Lumpur for wider engagements with Teacher

Training Institutions in Malaysia, including a keynote address to ELT teachers at the International Conference English Language.

Skills Mission to Indonesia and Malaysia, 15-18 January 2024. Current and future facing skills requirements across ASEAN are changing rapidly, and skills shortages and gaps are growing. As a Dialogue Partner, we aim to create mutually beneficial partnerships with selected countries, and this programme will offer selected UK delegates the opportunity to showcase their offer to potential clients and participate in 1-2-1 meetings. There is still time to express your interest in joining us via the [link here](#), by mid-day Friday 24 November.

Market developments

Brunei, Digital Transformation Plan 2023-2027. In October the Brunei Education Ministry released its plans which will serve as a roadmap in implementing the digital transformation initiatives, and you can read more [here](#).

Malaysia, TVET. A national policy to empower TVET is being formulated and expected to be launched in February 2024. On wider education development, the Malaysia Education Blueprint (MEB), roadmap for basic education for 2013-2025, had its 10 years of implementation report released, and you can access it on the Malaysia [PADU website](#).

Malaysia Public Tender opportunities - Malaysia English Language Teachers Upskilling Training with Ministry of Education. A call for public tender is expected to be published at the end of January/early February 2024. DBT Education Malaysia team, working alongside DBT HQ, hosted a webinar for UK organisations to find out first-hand about the project to prepare for the formal tendering process. The briefing was delivered by senior officials from the Ministry of Education Malaysia. UK Providers are advised to visit the [Malaysia Education Ministry official website for the tender call](#).

Malaysia- UK Education Festival, end February 2024 (date tbc). DBT are working in partnership with British Council East Asia to host the Think TNE Conference to look at innovative models beyond the traditional teaching franchise. This event will be attended by leading institutions in the region. In the margins of this event, DBT and the British Council will be hosting a special visit programme to showcase successful UK TNE partnerships, including branch campuses in Malaysia.

BESS Vietnam, March 2024 - The event consists of an exhibition fair with GREAT branded booths for UK businesses to showcase their offers and innovative, competitive products. Along with the fair, there will be business-matching events for companies from the UK and Viet Nam. The activity will not only showcase excellence in education from across the UK regions, but will also provide direct networking and sales opportunities with Vietnamese education institutions, buyers, and investors. If you are interested in getting involved, please contact [Ho Phuong](#), DBT Ho Chi Minh City.

China, Hong Kong, and Central/South Asia

The International Education team led a skills and chartered mission to China, comprised of fourteen UK organisations for an impactful programme, that included forums, college tours and an industry park visit, matchmaking sessions, and meetings with governmental partners from the Ministry of Education. Overall, it attracted a mammoth six hundred plus stakeholders. China's recent change in policy favours technical and vocational skills' training and demonstrates a huge opportunity for UK suppliers across the full breadth of teacher training capability development, curriculum building and qualifications. Nine

Memoranda of Understanding were also signed, including one with Wujin Green Industrial Development Zone.

A decision was made to delay a mission to China relating to STEM education to increase preparation time for stakeholders, and ensure the mission is open to a wider range of UK skills and EdTech providers. The mission is now due to take place in 2024, with further details to be shared in the coming months.

DBT, DfE and the British Council India led a delegation of thirty-one UK universities and HEI organisations to India, focussing on TNE opportunities in India's quickly changing regulatory environment. UK delegates were able to meet with central and State governments, regulators, and many Indian universities. Delegates learnt about the regulatory and legal framework for TNE, and how UK TNE can fill skills gaps. You can read a summary of the visit in a [PIE News article here](#). If you are interested in TNE opportunities in India, or would like to receive resources from the mission, please contact [Krishna Joshi](#) and [Ali Arif](#), International Education Team.

Independent British schools have seen rapid growth in India in recent years, with branches including Shrewsbury, Harrow, and Wellington. Please get in touch with [Thea Wiltshire](#) and [Piyush Awasthi](#), for more information.

The Nepalese Embassy hosted an investment conference that included a session on education by Rajen Kandel of the Kandel Group, where he highlighted a £220million market for TVET and 20,000 students in the country currently studying foreign affiliated TVET courses. UK skills providers could potentially benefit from opportunities in emerging sectors such as aviation, transport, retail, and storage.

The 10th UK-Kazakhstan Intergovernmental Commission (IGC) took place at the beginning of November, with education featuring as a key pillar. Dr Suzanna Tomassi, DBT's Higher Education Specialist, delivered a TNE workshop to fifty delegates from thirty-six HEIs across Kazakhstan. The day was kindly hosted by De Montfort University Kazakhstan, the first branch campus of a UK university in the country. For information on HE opportunities in Kazakhstan please contact [Botagoz Seitbekova](#) and cc [Ali Arif](#) and [Suzanna Tomassi](#). Still in Kazakhstan, our team delivered an informative webinar on TNE and Research opportunities, alongside British Council and representatives of the Kazakh government, and you can view a [recording of the session here](#).

BETT, 24-26 January 2024. The DBT team is working with incoming delegations from China, Hong Kong and South/Central Asia. As per usual there will be a UK pavilion showcasing the best of the UK sector. Do drop by and say hi!

Market developments in the region

India, Foreign University Branch Campuses Regulation. The University Grants Commission (UGC) regulator published its [regulations for foreign universities opening branch campuses in India](#) on 8th November 2023. This is a first for the country, and part of its drive to internationalise the HE sector (under India's National Education Policy 2020). DBT and the British Council are conducting analysis on the regulations, and will shortly be providing resources to support interested UK universities. Please contact [Ali Arif](#) if you would like to learn more.

Middle East and Pakistan

DBT Education, alongside our regional trade advisors, the Northern Powerhouse and BESA worked together to deliver a UK pavilion with approximately fifty UK companies at GESS Dubai, where they were able to meet a range of prospective partners across the region. We were also delighted to receive participation from the newly appointed His Majesty's Trade Commissioner for the Middle East and Pakistan, Oliver Christian, at a well-attended breakfast networking reception.

DBT Education worked with the British Council and DfE to deliver a successful visit to the UK from His Excellency Yousef Al-Benyan, Saudi Arabia's Minister of Education. The minister met with over eighty-five UK education organisations, including focused roundtables with universities, independent schools, early years providers, curricula and EdTech providers. We also worked with the Ministry of Investment (MISA) to increase information sharing on developing education partnerships, including the development of a new commercial tracker, to improve monitoring and help target governmental intervention to accelerate collaboration and resolve issues. DBT will be going out to providers in due course to inform this work.

DBT are expecting a flurry of further ministerial visits to and from Saudi Arabia over the coming months. Sir Steve will be travelling to Saudi Arabia in December with eighteen UK universities to accelerate research partnerships, and we are planning business delegations in Q1 2024, which will focus on: curricula development, independent schools, early years, special educational needs provision, and vocational education. We will communicate our plans to relevant stakeholders in due course.

Oman hosted a meeting of Gulf Cooperation Council countries Trade Ministers, which was also attended by former DBT Minister for International Trade Nigel Huddleston MP.

In September, we wished good luck and best wishes to the former UAE education lead, Sunita Mirchandani, who had been an immense asset to DBT and had served in the Embassy for over 19 years. We also wished good luck to Toff Wahab, who left his role in DBT in Saudi. We are delighted that Sophia Boukersi and Catriona Aquino will be taking over the DBT Education trade advisors' roles in the UAE and Saudi Arabia respectively, from the start of December, and they will be introduced to key stakeholders by the central DBT education team once onboarded.

For further information on education opportunities and planned activities in the region, contact [Eddie Taylor](#) for Saudi Arabia, and [Naeema Malik](#) for wider Middle East and Pakistan.

COP 28, Dubai, 30 November-12 December 2023. DBT Education UAE continues its progress in planning for COP 28. The UAE will deliver a day dedicated to education on Friday 8 December, and Sir Steve will be participating. Key events and meetings are planned for Sir Steve on the themes of green skills and research and innovation, which are of strong interest to participating countries.

Curricula development delegation to Saudi Arabia, January 2024. Attendance will be by invite only, and invitations will be issued later this month.

ICEF Middle East Scholarship Summit, Oman, 18-19 February 2024. This show offers an opportunity to meet with ministries from across the GCC, and interested parties can apply via the website [here](#).

Independent Schools, Early Years and SEND delegation to Saudi Arabia and Qatar, February 2024. Planning is underway and comms to the sector will be issued in due course.

TVET delegation to Saudi Arabia and Oman, February / March 2024: Planning is underway and comms to the sector will be issued in due course.

HE TNE mission to Pakistan, 22-26 April 2024. DBT are working with the British Council, DfE and Universities UK International on a Higher Education TNE delegation to Pakistan in April 2024, that will be led by Sir Steve. Expressions of Interest recently closed, and we received unprecedented interest from universities across all four nations, and we are now reviewing applications.

ELT schools programme, Oman, date tbc. English Language Schools Specialists, Gulf English, will take a delegation of ELT schools to engage with contacts in Omani Ministries and promote studying in the UK. Contact andy@gulfenglish.com for more information.

Africa and Europe

Recent & Forthcoming Events

At summer's close we hosted an excellent UK-Nigeria TNE webinar, chaired by Richard Follett, Deputy Vice Chancellor Global Engagement, Exeter University, that was attended by over 100 representatives from UK and Nigerian universities, who were keen to learn, and share their views on the TNE international partnership landscape in Nigeria. This enthusiasm, coupled with the subsequent publication of the Nigeria HE TNE guidelines, a major milestone, provided the impetus for us to proceed with a mission of universities to the country. This was led by Sir Steve, accompanied by Oscar Tapp-Scotting, DfE, for a programme in Abuja and Lagos, and delivered on the ground by DBT Africa and the British Council. The visit offered UK delegates the opportunity to sit down with Nigerian counterparts and explore potential partnerships, senior-level meetings with the NUC, a UK/Nigeria HE Steering Committee, and a bilateral with the new Minister of State for Education Dr Yusuf Sanunu. A key short-term deliverable was the request by NUC to formally launch the TNE guidelines this week at Going Global, with the Nigerian Minister of Education, DfE Secretary of State Gillian Keegan, and Sir Steve. Oscar Tapp-Scotting of DfE, took the opportunity to engage with eighteen local schools for a roundtable on international Qualified Teacher Status (iQTS). We will continue to work with the UK and Nigerian universities, and local stakeholders, to assist in taking forward relationships forged, and monitor progress, and you can read an example of the local positive press [here](#). If you are interested in exploring the market, please contact [Nankling Danfulani](#), DBT Nigeria.

DBT Egypt supported a HE mission to the country held under the auspices of the Egyptian Higher Education Ministry, and organised by the Egyptian British Chamber of Commerce. Over ten UK universities and education organisations participated in the mission, led out by UK Trade Envoy Sir Jeffery Donaldson. Key highlights of the visit included the Egyptian PM hosting the delegation for an informal discussion on expanding partnerships, as well as a TNE forum opened by His Excellency the Minister in Egypt. A series of MOUs were signed between the UK sector and local higher education institutions, including one between Canterbury Christchurch University and a local developer.

In Spain, [Belinda Coombes](#), DBT Director of Trade and Investment, and local colleagues, in collaboration with the British Council, organised their second UK Universities Roadshow in Valencia, Madrid and Benalmádena. Almost fifty UK universities participated and over

forty school groups and 2,300 visitors registered to attend over the four days. We were delighted with the immediate outcomes, and His Majesty's Trade Commissioner for Europe, Chris Barton, was able to attend elements of the programme. For any enquiries on wider education opportunities in Spain, please do contact Belinda.

HE TNE trade mission to Poland, Czech Republic and Slovakia, 27-30 November 2023. This is an in person follow up event to the hugely successful virtual programme earlier this year. The mission delegates, comprised of eleven institutions, have already been selected, and we will report back on the outcomes in future editions. You can contact [Ewa Veenendaal](#), DBT Poland, for further information on Higher Education, and wider opportunities.

Proposed EdTech mission to Nigeria, February 2024 (dates tbc). This follows the strong turnout of schools and distributors from Nigeria at BETT UK last March, and Tamir Ismail's panellist slot at an EdTech event in Lagos, just prior to the recent HE mission. We are now considering creating our own bespoke programme and showcase in the New Year (after BETT UK 2024), and for further information on how you can get involved, please do contact [Tamir](#), and [Nankling Danfulani](#).

Americas and The Caribbean

Recent & Forthcoming Events

Following the sterling efforts of the team around BETT UK and the UK-LATAC Higher Education mission in March, including leading senior delegations from Brazil and Mexico, we now have Export Wins amounting to over £24million directly attributable to their engagements with UK providers at the event, together with institutions in the margins. That is great testament, not only to the profile of the BETT show in attracting international delegates, but of the attractiveness, and reputation of UK EdTech and TNE.

Readers will know that, in May, in the margins of the Education World Forum, we put together a comprehensive side-programme for Brazil's Education Minister, Camilo Santana. A key outcome of that, was an offer to host DfE Minister The Rt Hon Nick Gibb MP, with whom he met in Brasília, together with other Federal Secretaries and entities of MEC (Brazilian Ministry of Education). Starting in Brasília, Minister Gibb made the opening remarks at DBT Brazil's "*Evidence-Based Education: assessment as a tool for impact*" event and led several policy-related meetings, including with the Education All Party Political Group in the Brazilian Congress, and the Foundation Coordination for the Improvement of Higher Education Personnel (CAPES). DBT LATAC's efforts on raising awareness of the importance of English language assessment has culminated in a successful project that gathered the Ministries of Education of Mexico and Brazil in in-person events in their respective countries. The main topics raised during Minister Gibb's visit were educational reform, assessment, knowledge-based curriculum, teacher training and English language learning. We appreciate the efforts and collective dedication of DBT, DfE and the British Council to deliver such a packed programme. We now have continuity with the new ministry, and a clear idea of the minister's priorities for education: literacy, recovering budget lost from the previous administration in order to be able to invest in new programs, new full-time high school curriculum, and connectivity at schools. It is expected that an openness for international opportunities with the UK will materialise as a result.

We'd also like to highlight some changes in the LATAC Education team. After many years of wonderful work, Eduarda Cualhete has now left DBT Brazil, and the team has welcomed a new Education and Training Officer, [Izabella Braga](#). DBT Mexico also welcomed a new Education and Training Officer, [Maria Fernanda Rubio](#). We are excited

to have them join the regional team! Also, Tocomá Alexi's departure after great years of contribution positions [Kelly Tavares](#) as the lead for Caribbean-related topics.

Higher Education TNE missions to LATAM, February and March 2024. The British Council, with the support of DBT, is co-ordinating a delegation to Brazil (26-29 February), and separately, DBT are leading on a delegation that will visit Mexico (6-8 March) and Panama (10-11 March). These much-anticipated programmes follow the excellent outcomes of the inward university visits to the UK in the spring. The programme aims are to influence bilateral partnerships and agreements, advance ongoing discussions, including outlining next steps for MOUs and to provide UK HEIs with first-hand knowledge of in-country policies for TNE and internationalisation. Please contact [Kelly Tavares](#) for enquiries on the Brazil visit, and [Cassandra Vargas](#) and [Alessandra Bueno](#) for the Mexico and Panama visit.

Get in contact

If you are new to the world of export, and would like an initial meeting with one of our International Trade Advisors who are based around the UK, please follow this [link](#).

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