



## **INSOL London Small Practice Group Meeting**

Sunday 26 June 2022

Venue: JW Marriott Grosvenor House London, 86-90 Park Lane, London, W1K 7TN

Meeting Room: Burlington Suite, 1st Floor

Lunch Room: The Fitzroy suite, 1st Floor

### **Technical Programme**

12.00pm - 12.30pm Registration

12.30pm - 1.30pm Joint lunch for the Small Practice Group (SPG) and Insolvency Practice Group (IPG)

1.35pm - 1.45pm

#### **Welcome and opening remarks**

Peter Sargent, Chair, INSOL Small Practice Group  
Quantuma, UK

1.45pm - 2.45pm

#### **Developing your international practice as a Small Practitioner and getting the most from INSOL London**

Chair: Lloyd Hinton, Insolve Plus, UK  
Rocky Gupta, INSOL Fellow, UNITEDJURIS, India  
Javier Lorente, Lorente & Lopez Abogados, Argentina  
Catherine Ottaway, HOICHE Avocats, France

Join us for an informal discussion with practitioners from different jurisdictions sharing their experiences and difficulties faced when looking to expand their practice internationally in a market dominated by larger firms. Tips on how to maximise your networking opportunities and connections at an INSOL conference will also be highlighted.

2.45pm - 3.15pm

Coffee break

3.15pm - 4.45pm

#### **Communicating in a crisis**

Kim Barnes, Kim Barnes Coaching, UK

In a crisis, everything you say - and how you say it - has the potential to impact the situation, your reputation, and the outcome. We have all seen examples of how the wrong message badly communicated can ruin careers and cost a fortune. Communicating effectively and calmly is the key to keeping a tough situation on track and managing all your audiences. Join us for a crisis communications workshop and equip yourself with the tools and techniques to stay in control.

4.45pm

Closing remarks